THE LABRADA GROUP

Specializing in Residential Sales & Property Management in the San Gabriel Valley & Inland Empire

Our Services

Real Estate

The LaBrada Group can help you buy your next home or sell your current home!

Click to Contact Rudy LaBrada

Property Management

The LaBrada Group can manage and lease your rental/investment properties!

Click to Contact Maryanne Carrillo

Property Management Brochure

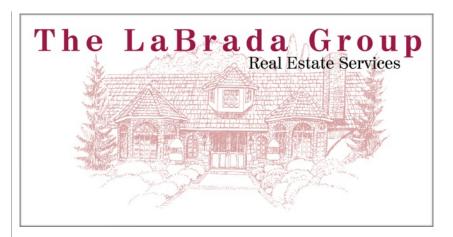
Short Sale

The LaBrada Group can assist you in completing a short sale on your current home!

Click to Contact Troy S. Edwards

Short Sale Brochure





A Word From Rudy LaBrada...

Welcome to our June Newsletter! See page 2 for all our rentals available and our new listings for sale - plus be sure to a take a look. On the lighter side of The LaBrada Group, we have another excerpt about Feng Shui from my new book which I co-authored with other top California Real Estate Agents called "The Art of Buying and Selling Real Estate". It has been a great adventure being able to say that I am a published author. You can either stop by for a free signed copy or order on Amazon.com! Additionally, we give some great tips on doing some deep cleaning... Lastly, take a look at page 5! With a great recipe for Potstickers and a picture of our Director of Social Media Michelle Cirrito on her Birthday! Have a great rest of June and we will see you again in July with 4th of July LaBrada Pictures! Be sure to check us out on Facebook and Instagram.

Rudy LaBrada



FOR LEASE



3903 Bayberry Drive, Chino Hills Single Story Home/Huge Lot 1 Small Pet Ok 3BR/2BA - \$2,500



440 Riverside Ave., Colton One Unit in Triplex 2BR/1BA - \$1,100



1031 Palmetto #C-8, Ontario Two Story Townhouse 2BR/2.5BA - \$1,650



1668 N. Clyde St., San Bernardino Single Story Home 3BR/2BA - \$1,650



Available Properties



901 Junipero, Duarte Condo 2BR/1.5BA - \$TBD

1614 S. Campus #G, Ontario Two Story Townhome 3Br/1.5BA - \$1,450

FOR SALE COMING SOON

2410 Towne Ave. #47, Pomona Rehabbed Condo 2BR/2BA - \$237,000



9803 Mango Dr., Fontana Single Story Home 3BR/2BA - \$1,750

FOR SALE



2708 S. Montego #E, Ontario Two Story Townhome 2BR/2.5BA with Loft - \$285,000



3261 S. Quincy Way, Ontario Two Story Home 3BR/2.5BA - \$380,000



758 N. Via Barolo, Ontario Two Story Home 4BR/3BA - \$580,000

Click HERE to view it on our website



888 N. Palm #7, Upland Townhouse Style Apartment 3BR/1 & 3/4 BA - \$1,400

Click HERE to view them on our website

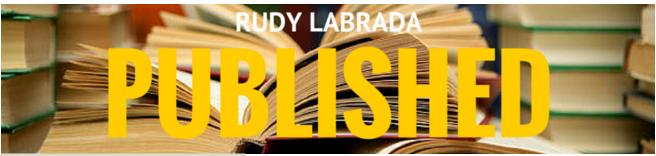
PENDING SALES SALE REPUBLIC SERVED SERVED

308 West H Street, Ontario Single Story Historical Craftsman Home 3BR/1.5BA/Loft - \$410,000



1514 Evergreen Dr., Upland Single Story Home with Pool & Spa 3BR/2BA - \$565,000

Click HERE to view these listings on our website





RUDY LABRADA

BROKER/OWNER OF THE LABRADA GROUP

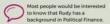


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Been in real estate for more than 23 years and is a Certified Short Sale and Foreclosure Specialist.



Named as one of the Top 250 Latino real estate agents in th



Rudy is the co-author of the 2015-2016 'Top 10' and 'Best Seller' on Amazon.com, 'The Art of Buying and Selling Real Estate' which is available on paperback and Kindle on Amazon.com. Within days of its release, the book reached #2 in the Buying and Selling Real Estate category and reached 'Top 10' and 'Best Seller' status on two separate national and international best seller lists and was also featured as a 'Hot New Release', He is so proud of this accomplishment, he is considering writing his own full book based on his vast experiences in the real estate business.

THE LABRADA GROUP



The LaBrada Group can help you buy or sell your next home!





The LaBrada Croup
155 East C Street, Suite D
Upland, CA 91768
Connect with
The LaBrada Group

CLICK HERE to purchase your copy of "The Art of Buying and Selling Real Estate" on Amazon.com

Stay tuned as we feature additional excerpts from Rudy's chapter in future editions of our newsletter!

Chapter 1: My Journey to a Career in Real Estate

Important Factors When Buying a Home

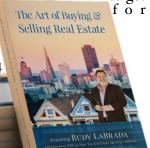
I am very into Feng Shui and will have my sellers on my listings, for instance, do certain things such as specific object placement. I tell them the basic things like 'keep the toilet lid down, think positive thoughts, dispense with negativity.' If they have bad energy in a certain place in their house, unpopped popcorn in a glass jar under the toilet is a good way to absorb the bad energy. Crystals, moving furniture around, those are all things I suggest to people. Sometimes, I tell them it is Feng Shui, but if I do not sense they would be open to that concept, I just say, "Indulge me and let me do a couple of things to your house."

I tend to be very opinionated which is why they like me because I will say, "No, I am not going to show you that house, and these are the reasons why." Or, we will walk into a house, and I will say, "No, this is not the house for you, and these are the reasons why."

I like to get to know my clients well enough so I know what they need even if they do not know what they need. I try to do what I call a needs-wants assessment with each new client. Not all clients are willing to do this though; people do not want to talk to you on the phone, they do not want to come in for a face-to-face, they want to do everything on the internet and emails. Then, you start showing them houses and you have to pull the information out of them. I prefer to do a needs-wants interview here in the office where I basically get to know them. Who are you? What do you do? How did you meet? Tell me about your kids. Where do you go to church? How far away do you work? Do you have lots of family parties? Those types of questions. Then I give them the honest truth. If I ask, "Tell me what you are looking for," and they say they want a mansion, I will say, "Well, you can't afford a mansion, but how about a one bedroom condo?" Of course, that is extreme, but sometimes I have to give them a reality check.

This is also a good way for me to know them but, more importantly, them to get to know me. I think it helps that I am the owner of this business and it is my name on the door,

that I have been in the business for 24 years, and that I was probably referred to them by someone they respect. All of those things create loyalty you do not see very often in this industry.



9 Ways to Deep Clean the Cruddiest Things in Your Home Without Breaking It

Ahhh! Sparkling floors, gleaming windows, and zero dust bunnies. A thorough spring cleaning can make your abode feel brand new. But that immaculate house comes with a price — sore biceps. Instead of skimping on your annual deep clean because

you're zonked, use these brilliant hacks for nine of the most pain-in-the-butt tasks. You'll get the same pristine results with half the time and energy.

- I. Break Out the Drill on Your Bathtub Cleaning a grungy tub can be back-breaking work. But here's a genius idea that'll save you time and sweat: Use your drill. Simply attach a foam ball polishing attachment, and use it to do the scrubbing for you. Look in the automotive section for the attachment, which is made specially for tackling grime without scratching surfaces.
- 2. Soak Stove Burners inAmmonia Your stove burners take the bulk of the greasy, gunky mess



during cooking, so do them a favor and give them a good cleaning. Don't worry: No scrubbing involved. To clear the crud, combine your stove burners and 1/4 cup ammonia in a plastic bag and let sit overnight. They should come clean with a light sponge the next day.

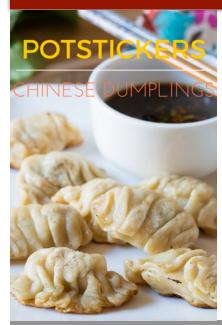
- 3. **Run Floor Vents Through the Dishwasher** Scour as you might, removing all the accumulated dirt and dust from your floor and ceiling vents can be a spring cleaner's nightmare. If yours are made of aluminum or steel, there's a shortcut to spicand-span: Just run them through the dishwasher on a water-only cycle.
- 4. **Iron Out Bad Carpet Stains** Don't spend an hour scrubbing out that nasty, set in carpet splotch. Iron it out instead. Spritz a solution of one part vinegar, three parts water on the stain, and lay a clean cotton cloth on top. Turn your iron to its highest steam setting and run it over the stain for about 10 seconds to transfer the stain to the cloth and off your carpet.
- 5. **Tie a Bag of Vinegar Around Your Showerhead** Mineral build-up on your showerhead can cause low water pressure and wonky water streams. But it's easy to clean them without removing them. Using a rubber band, attach a bag of vinegar to your showerhead, making sure all the holes are submerged in the vinegar, and soak it overnight. Voilà. Good as new.
- 6. **Make Your Leaf Blower Multi-Task** Forget the broom and rags when you're cleaning out the garage. Whip out your leaf blower and let it blow all the dust, debris, and dead bugs (yuck!) away from the floor and shelving. Just be sure to put away light-weight things could accidentally get blown out with the trash.
- 7. **Get Rid of Crayon Marks with Goo Gone** Removing evidence of your toddler's overactive imagination from your gorgeous white walls can be a struggle, but a little bit of Goo Gone (traditionally used to clean sticker residue) will remove the crayon and your headache. Spray it on the drawing, wait a moment, and wipe it off cleanly without exhausting your arms.
- 8. **Boil Your Range Filter** There's no need to scrub the grease and grime off your range filters. Use a bit of baking soda and



your largest pot instead. Set the water to boil, slowly add 1/2 cup of baking soda, and submerge your filters for about five minutes. (Make sure to dump the water somewhere safe. Grease in the drain is even worse than grimy filters.)

9. **Sprinkle Your Mattress With Baking Soda** - Your mattress needs a springtime refresh, too, but you sure can't toss it in the washing machine. Cleaning gurus recommend dragging your mattress outside, beating it, and letting the sunshine help freshen it, then dragging it back in. But who has the muscle for that? This is much easier: Use a kitchen strainer to sprinkle baking soda over its surface and let sit for an hour or longer. Longer is better. Then use your vacuum's upholstery attachment to suck up the odor-absorbing soda.

The Lighter Side of The LaBrada Group



For the Dough:

4 cups all purpose Gold Medal Flour 1 1/4 cups HOT water

For the Filling:

I pound ground pork
2 large eggs
I tablespoon sugar
2 tablespoons fresh grated ginger
2-3 cloves garlic, minced
I/2 cup finely chopped bok choy
I/2 cup finely chopped water
chestnuts
I/2 cup finely chopped scallions
2 tablespoons soy sauce

For the Dipping Sauce:

Salt and pepper

1 tablespoon sesame oil

2 tablespoons dijon mustard

1/2 cup soy sauce
3 tablespoons rice vinegar
1 tablespoon sesame oil
1 tablespoon sugar
2 cloves garlic, minced
2 teaspoons chile garlic sauce
2 tablespoons chopped scallions
Oil and water for cooking

For the Dough, place the flour in the food processor with scalding hot water. (Water can be from the tap if your water runs really hot.) Turn on the food processor and "knead" until the dough comes together and pulls away from the sides. Then "knead" in the food processor another 1-2 more minutes. Cover with a damp cloth and allow the dough to rest while you prepare the other components. For the Filling, Place all the ingredients in a bowl. Mix by hand until smooth, adding 1 1/2 teaspoon salt and 1/2 teaspoon pepper. Then mix the dipping sauce ingredients in a small bowl. Warm the dipping sauce (in the microwave) to dissolve the sugar, then allow it to cool completely. Dump the dough out onto a floured work surface. Press out into an even rectangle and cut the dough into 50-60 segments. One at a time, roll the segments into a ball. Place each ball on a flour surface and roll into a flat thin circle 3-4 inches across. Don't worry about it being perfectly round, focus on thin! Then place I - I I/2 teaspoons pork filling in the center of the circle and bring the sides up to pinch at the top, forming a taco shape. Gently fold the sides toward the middle forming pleats against the back side of the dough. Pinch each pleat down to seal. Place the finished dumpling on a floured baking sheet, and repeat, repeat. (At this point you could flash freeze some of the dumplings to save for later.) Enjoy!



We would like to wish a very

Happy Birthday to

Michelle, our Director of Social Media! She celebrated her birthday on June 16th but in this office we like to call it Birthday Montb!



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