THE LABRADA GROUP

Specializing in Residential Sales & Property Management in the San Gabriel Valley & Inland Empire

Our Services

Real Estate

The LaBrada Group can help you buy your next home or sell your current home!

Click to Contact Rudy LaBrada

Property Management

The LaBrada Group can manage and lease your rental/investment properties!

Click to Contact Maryanne Carrillo

Property Management Brochure

Short Sale

The LaBrada Group can assist you in completing a short sale on your current home!

Click to Contact Troy S. Edwards

Short Sale Brochure



Upland, CA 91786 Tel: 909-981-3500 Fax: 909-981-3462 TheLaBradaGroup@gmail.com



A Word From Rudy...

Welcome to our April Newsletter. We are getting a very positive response to our new venture here at The LaBrada Group and I am so pleased with Michelle Cirrito, our Social Media Director, for all that she does and creates in this vast new Social Media world.

It seems that in today's social media and marketing world, we have to be in the forefront in what we offer and provide to our clients. Nowadays, more than ever, we count on our clients, to endorse our company's services. These quality reviews are essential to our success. I would appreciate it if you took the time to create a testimonial and submit it to one, two, or all of the below platforms. Sorry if you have to sign up but most of them have some sort of monitoring policy. Please also note if you had a good experience with a member of my team, they appreciate a good shoutout too! Thank you in advance!

Click on the following links to direct you to each particular platform: $\underline{Zillow} \mid \underline{Yelp} \mid \underline{Google_+}$

Rudy LaBrada



FOR LEASE



1604/1614 S. Campus, Ontario Multiple Units - 2BR/1.5BA - \$1,300-\$1,500



525 W. Berkeley Ct., Ontario 3BR/2BA - \$1,950



5779 Nutwood Pl., Rancho Cucamonga 5BR/4BA - \$2,500



888 N. Palm #1, Upland 1BR/1BA - \$925



Click the link below to search the MLS for listings!

Search the MLS

FOR SALE



11360 Little Dipper St., Jurupa Valley 3BR/2BA - \$425,000



1827 Solano, Ontario 3BR/2BA - \$285,000



1806 Vineyard #D, Ontario 2BR/1.5BA - \$210,000



5170 Olivia, Riverside 4BR/2.5BA - \$375,000



This Month's Featured Listing

4234 Lexington, Chino FOR SALE - \$888,000

Gorgeous 4 Bedroom/2.5 Bath Home in Chino! Includes Casita/Pool House with Kitchen & Full Bath!

Click HERE to view it on our website

SOUTH PACIFIC

GREATER THAN

7 MONTHS

BUYERS

MARKET

Gary Schwary Home Loan Consultant

GSchwary@spfcnet.com

Office: (909) 946-0897

Cell: (909) 816-1141

NMLS # 258980

Click HERE to be directed to Gary's website

So What Does This Mean? The chart below shows

the impact that inventory levels have on home prices:

BETWEEN 6-7 MONTHS

IEUTRAL

MARKET

The Impact of Monthly Housing

Inventory on Home Prices

LESS THAN

6 MONTHS

SELLERS

MARKET

Homes prices vill appreciate

Preferred Partner



Inventory Levels & Demand - Amidst reporting on the fact that sales of existing homes rose 1.2% from January, and outpaced year-over-year figures for the fifth consecutive month, was the news that total unsold housing inventory is at 4.6-month supply. This is down 0.5% from last February and remains below the 6 months that is needed for a historically normal market. Consumer confidence is at the highest level in over a decade. Pair that with interest rates still under 4%, new programs available for down payments as low as 3%, and you have an attractive market for buyers. Buyer demand for housing remains twice as high as this time last year. **Prices Rising** - February marked the 36th consecutive month of year-over-year price gains as the median price of existing homes sold rose to \$202,600 (up 7.5% from 2014). NAR's Chief Economist, Lawrence Yun gave some insight into the correlation:

"Insufficient supply appears to be hampering prospective buyers in several areas of the country and is hiking prices. Stronger price growth is a boon for homeowners looking to build additional equity, but it continues to be an obstacle for current buyers looking to close before (interest) rates rise."

Bottom Line - If you are debating putting your home on the market this year, now may be the time. The amount of buyers ready and willing to make a purchase is at the highest level in years. Contact a local professional in your area to get the process started.



Springtime is here and as the weather gets warmer it's time to start the annual tradition of "Spring Cleaning". Before you start, you might want to consider these tips to get your spring cleaning ritual underway. Launch your efforts with the steps below.

1. **De-clutter**: For the hoarders among us, spring cleaning can't begin without getting rid of those items that have piled up over the fall and winter. Go one room at a time in gathering items you no longer need and donate them to charity. You cannot begin any serious cleaning work if too many items are cluttering up your space.

2. **Take Back Your Storage Space**: It's not only important to de-clutter each room but also de-clutter all of the storage spaces in your home. Closets, basements, and utility rooms should be cleared out so that you can store items that you actually use. Freeing up storage spaces will make cleaning and organizing much easier.

3. **Walls and shelves**: Dust and dirt accumulate on your walls, so spring cleaning is a great time to clean your walls. In addition, touch up paint and repair any dings. And of course dust has likely piled up on your shelves and the items that are on them. Thoroughly

cleaning and dusting these items means removing them from the shelves and wiping down both the items and the shelves.

4. **Refrigerator and Freezer**: Your kitchen storage also needs a little spring cleaning action as well. Clear your fridge out of expired items or things you won't be eating. Washing your fridge from top to bottom ensures your food is safe and a little baking soda in water can deodorize surfaces.

5: **Carpeting and Rugs**: Vacuum all rugs and carpeting and, if necessary, shampoo carpets. If you have hardwood floors, you may want to consider having them washed and waxed.

6. **Filters**: Filters are those easily forgotten items that need to be replaced regularly in order to ensure your home stays clean and allergen-free. Filters and grates from air conditioners, vents, furnaces, stoves, etc. all need to be replaced or clean.

7. **Emergency Prep**: No one likes being woken up at 4 am by a beeping smoke alarm that has a low battery. Spring cleaning is a good time to replace batteries in smoke alarms, carbon monoxide detectors, and flashlights. Have a fire extinguisher handy as well.

8. **Go paperless**: Over the year, bills, envelopes, and receipts can easily pile up. Try receiving and paying as many bills as possible online so you can eliminate the clutter of unnecessary paperwork. Keep records online and have your files backed up so your records are safe.





April 11th marks **National Pet Day**! National Pet Day was founded in 2005 by Pet & Family Lifestyle Expert & Colleen Paige, who also founded National Dog Day, National Puppy Day, and National Cat Day. On this day people across the United States celebrate the joy pets bring to our lives. This pet holidays also raises public awareness about the plight of many different kinds of animals awaiting a forever home in shelters all across the nation.

We at The LaBrada Group love our pets!



<u>Pet Day USA Website</u>



We appreciate your business! - The LaBrada Group

If you wish to unsubscribe please notify us by emailing <u>TheLaBradaGroup@gmail.com</u>. Thank you!